



Reference letter

Sharp Gaming (<https://www.sharpgaming.com/>) was founded in 2017 and quickly became famous for building advanced gaming technology for the global gambling industry. We are a team of software engineers and developers, we work together, we work fast, and we aim high, creating the tech that drives Betfred. To meet ambitious goals and deadlines, we constantly need to “play” with our team capacity, and therefore we engaged Itransition Group, comprised of a1qa, a pure-play software testing company, and Itransition, a full-cycle software services vendor.

As far as I remember, our collaboration dates back to 2018. We started with a really small short-term QA engagement (something like 2 FTEs for 6 weeks or so) and then extended and prolonged it as the scope of work kept growing. To accelerate time to market while ensuring the impeccable quality of our deliverables, a1qa enhanced our joint team with QA automation engineers, and Itransition added frontend, backend, and mobile developers along with the team leaders. As of now, our joint team consists of 35 engineers from a1qa/Itransition, and I should praise their super-efficient staffing process.

Their meticulous evaluation and selection of highly skilled professionals, coupled with swift onboarding and seamless integration into project teams, consistently deliver outstanding results that elevate our collaboration to new heights of success. For instance, it took them only 2 weeks to fill out the position of lead engineer in our Native Apps team, which initially seemed impossible to me.

I have been continuously impressed with the breadth and depth of Itransition’s technology expertise, their developers are comfortable with a lot of technologies and platforms (Node.js, MongoDB, MySQL, WebSockets, React-Redux, TypeScript, .Net, AWS, RabbitMQ – I can continue this list forever — whatever we need, they have it). We also relied heavily on Itransition, a Gold Atlassian Partner, to have our Atlassian stack revamped and our people trained in Atlassian best practices.

Regarding QA, the a1qa company offered all the services necessary to satisfy our goals. They provided manual testing, encompassing new feature, regression, smoke, mobile app, API, cross-browser, and compatibility testing. In terms of performance testing, the QA team designed and maintained new scripts, ran tests, and analysed the results to identify problematic script components and promptly address them. In addition, they excelled in automated testing – where the team implemented and supported automated tests for new and existing functionalities; made improvements to ensure test stability; adapted the Jenkins pipeline to provide a more user-

friendly interface and allowed re-running of failed tests. With that, I also cannot but complement their commitment to constantly improving QA processes.

But in my perspective, what holds greater significance is that the a1qa and the ltransition teams can work effectively within our delivery processes becoming our core team's natural extensions. The retention rate is amazing – the ltransition/a1qa professionals working with us are ready to stay on our projects for years. And the team onboarding process they introduced impressed me – imagine, sometimes their engineers train our staff newcomers, and in only 10 business days (the average onboarding duration) we have a fully functional team member!

To cut a long story short, a1qa and ltransition have become valued partners for Sharp Gaming and a crucial part of our Sharp Gaming team. The availability of their talent pools, time zone friendliness, ability to have their engineers as an integral part of our team and flexibility to manage them ourselves are truly impressive.

I am happy to recommend both a1qa and ltransition as reliable and expertise-rich partners for companies seeking to augment their in-house teams while preserving their processes and management structure. By leveraging these teams, organisations can increase their team capacity and accelerate project delivery, all while maintaining a collaborative approach within a distributed setting. And — which to me is more important — also get access to expertise, consulting and training in numerous tech areas.

A handwritten signature in black ink that reads "A Daniels". The signature is written in a cursive, flowing style with a large initial 'A'.

Andrew Daniels

CEO of Sharp Gaming, Part of the Betfred Group